



percipient

 SERVICE GUIDE

END-TO-END FINANCIAL MANAGEMENT SOLUTIONS

See the bigger picture with Percipient



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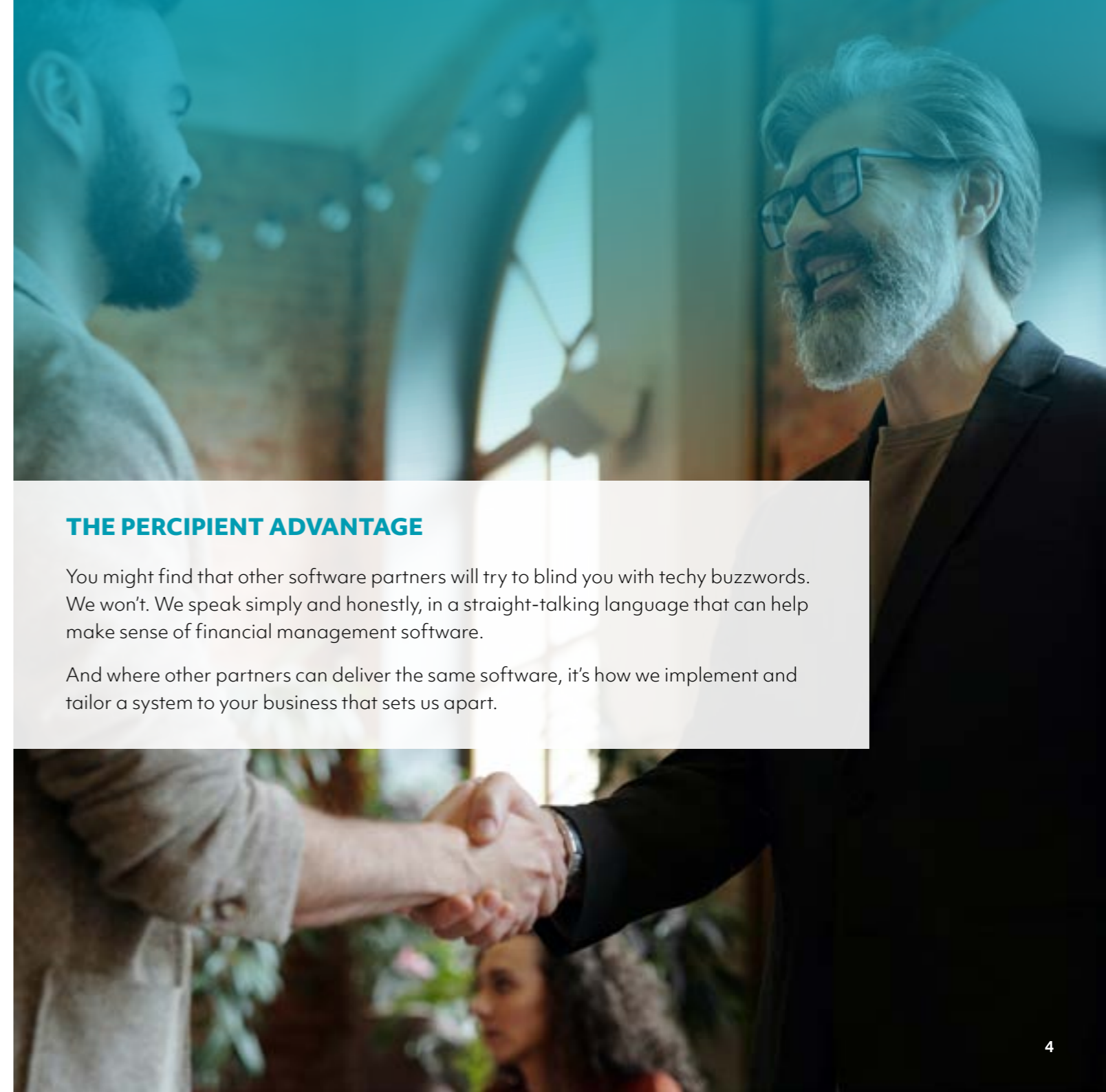
AWARD-WINNING SAGE PARTNER

We're experts in using Sage Intacct financial management software to help businesses understand their performance.

With 20 years of experience, across multiple industries, plus a few notable awards along the way, we're proud to be a trusted Sage UK business partner.

We pride ourselves on building long-lasting relationships built on 3 key principles:

- Exceptional project delivery
- Dedicated system support
- Excellent customer service



THE PERCIPIENT ADVANTAGE

You might find that other software partners will try to blind you with techy buzzwords. We won't. We speak simply and honestly, in a straight-talking language that can help make sense of financial management software.

And where other partners can deliver the same software, it's how we implement and tailor a system to your business that sets us apart.



WHY CHOOSE SAGE INTACCT

From start-ups to global enterprises, Sage Intacct is the best-in-class cloud finance solution that can eliminate the complexities of the modern business environment, with the ability to scale quickly, as your business evolves.

It's designed to accelerate success, offering a wide range of accounting capabilities, in a modular format that gives each department within your organisation the flexibility to choose the best software applications for its needs.

Where most traditional accounting solutions only handle financial data, Sage Intacct tracks and reports on financial and operational intelligence. Providing an instant, multi-dimensional view of your entire organisation.



THE BENEFITS OF SAGE INTACCT

- Rapid implementation
 - Reduce IT costs and increase software security
 - Quarterly software updates
 - Multi-capable functionality
 - Easy-to-use, role-based dashboards
 - Extensive custom integration capabilities
 - 24/7 access to real-time data insights
 - Powerful reporting and automation
 - Increase efficiency and data integrity
 - Completely scalable to your business needs
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WHY CHOOSE PERCIPIENT AS YOUR SAGE PARTNER

Based in the UK we're proud to be recognised as a multi-award winning Sage business partner. We've had an amazing journey coming to where we are now, working with many different ERP and accounting solutions, across a range of sectors.

1. We believe that Sage Intacct is the best, true cloud finance solution on the market.
2. We're confident in our ability to deliver class-leading finance solutions when we pair our experience with Sage Intacct's best-of-breed cloud finance technology.

Our approach to business insight is always from a business perspective, rather than a technology perspective. We design our Sage Intacct solutions to scale around your business needs - supporting growth and ensuring industry compliance.

Following our tried and tested methodology, we start by getting an understanding of your pain points, what works well for you and where Sage Intacct can help you to improve. Then working collaboratively we design a software solution that is uniquely tailored to your business needs.

YOUR CUSTOMER JOURNEY



ALL THE SUPPORT YOU NEED

When you choose Sage Intacct with Percipient as your partner, **you get more than just a software package**. With one of the largest Sage Intacct-certified teams we can take care of every aspect of your business needs, from initial implementation and regular upgrades (there are four major releases every year), to technical enquiries and full training.

We take a highly flexible approach to building the right support package to fit your business - so whatever you need our team is always there for you.



THE BENEFITS OF PERCIPIENT

- Award-winning Sage partner with 20 years experience
- Rapid implementation in as little as 9 weeks
- We were one of the first Sage intacct partners in the UK
- We have one of the largest Sage Intacct team in the UK
- We have the most live Sage Intacct projects in the UK
- Dedicated customer support packages

ALL THE SUPPORT YOU NEED



We understand that advocacy can play an important role when making a 'big ticket' purchase. That's why we believe in the value that a real and honest testimonial can have when it comes to investing in a new finance system.

*Percipient has been a **true partner**, helping us to work through the various challenges we've come up against, and bringing new ideas, creative thinking and solutions along the way. As our business changes and we add more services, we have **100% confidence** that the team will support us in ensuring smooth transitions, the right capabilities to support us, and the **most value**.*

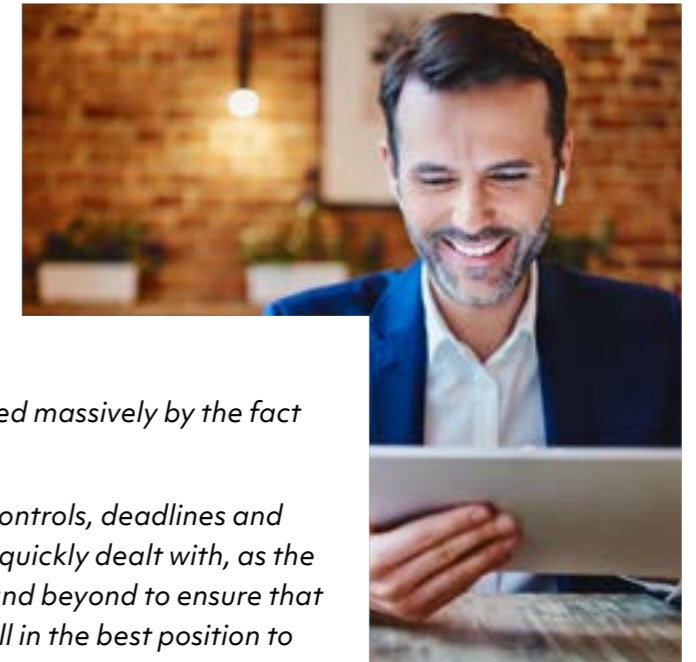
**Denbighshire Leisure,
Percipient & Sage Intacct Customer**



*Percipient **impressed** us from the outset. With an extensive amount of experience in the hospitality sector, they understood the nuances of our industry, the specific challenges we face and our associated software requirements in order to harness these effectively.*

*Testament to their credentials was that we were able to view success stories from other Sage Intacct hospitality customers, who were able to demonstrate how working with Percipient and using Sage Intacct was helping them to **boost performance**. The experience they brought to the table was immensely **valuable** throughout the entire process.*

**Umbel Restaurant Group,
Percipient & Sage Intacct Customer**



Our deployment was incredibly smooth, helped massively by the fact that the Percipient team was outstanding.

***Communications were excellent**, with tight controls, deadlines and collaboration at every point. Any issues were quickly dealt with, as the team was **responsive** and keen to go above and beyond to ensure that the project was a **success** and that we were all in the best position to get the most from the system.*

**Place2Be,
Percipient & Sage Intacct Customer**

LET'S TALK

If you would like to know more about Percipient and how we can help you to invest in the right finance technology for your business, email us at info@percipient.co.uk or call us on **01606 871332**.



